



## 2. BELIEF workshop for the New Member States and Candidate Countries: 12-13 February 2007, Bratislava (SK)

### List of offers/demands for local actors

Municipality	Problems / barriers	Plans / needs
<p><b>Nitra (SK)</b>  <u>Contact:</u>  <b>F.Baláž</b> – deputy mayor            Email: <a href="mailto:zaturova@msunitra.sk">zaturova@msunitra.sk</a>            Tel: +421/37/6502124  <b>M.Zachar</b> – power-supply director            Email: <a href="mailto:zachar@msunitra.sk">zachar@msunitra.sk</a>            Tel: +421/37/6502293</p>	<p>High prices for facility management, to motivate and persuade the municipal council</p>	<p>To prepare energy audits for buildings, insulation of buildings, reconstruction of heating systems, regulation of heat / lighting – zone regulation, electricity tariffs optimisation, creation of the local energy agency.</p>
<p><b>Region of Zlín (CZ)</b></p> <ul style="list-style-type: none"> <li>- energy strategy for the region already prepared</li> <li>- they have energy agency active in the region</li> </ul> <p><u>Contact:</u>  <b>M. Knotková</b> – strategy planning            Email: <a href="mailto:miroslava.knotkova@kr-zlinsky.cz">miroslava.knotkova@kr-zlinsky.cz</a>            Tel: +420/577043442</p>	<p>To motivate and persuade politicians on a local level</p>	<p>Cross-border cooperation with slovak municipalities.</p>
<p><b>Brehy (SK)</b></p> <ul style="list-style-type: none"> <li>- 1500 inhabitants, without district heating, 2 municipal buildings – primary school</li> </ul>	<p>Smoke abatement in valleys after the rising of gas price, financial resources, better communication and coordination in microregion</p>	<p>Energy audits, insulation of buildings, windows replacement, utilisation of solar-thermal collectors, utilisation of SHP (on the river Hron).</p>



## Building in Europe Local Intelligent Energy Forums

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<p>and city hall</p> <p><u>Contact:</u>  <b>J. Tencer</b> – mayor          Email: starosta@brehy.sk</p>		
<p><b>Bánovce nad Bebravou (SK)</b>          - open for foreign investments and cross-border cooperation</p>	<p>Facility management, low support from the state, very complicated administration in EU programs</p>	<p>Renovation of buildings, retrofitting of regulation, utilisation of RES, public lighting reconstruction.</p>



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#### Krnov (CZ)

Contact:

**Bedřich Marek** – mayor  
 Email: [marek@mukrnov.cz](mailto:marek@mukrnov.cz)  
 Tel: +420/554697214

#### Bratislava-Vrakuna (SK)

Contact:

**Ms. Henrieta Peskovicova**,  
 Coordinator of the European  
 Display® Campaign in Slovakia

E-mail: [display@spoby.sk](mailto:display@spoby.sk)  
[gts@stonline.sk](mailto:gts@stonline.sk)  
[mrkt.energy@zoznam.sk](mailto:mrkt.energy@zoznam.sk)

Tel: +421 903 225 961

#### Pecenice (SK)

Contact:

**Mr. Dusan Hudik** - mayor  
 Obec Pecenice  
 Email: [obec.pecenice@stonline.sk](mailto:obec.pecenice@stonline.sk)

- political will (4 years election period is too short to solve strategic long-term problems)
- lack of experts
- language barriers (notably with exchange of experiences with european municipalities)
- private buildings are of a priority, lack of positive relationships of citizens towards the public property
- financing-wrong expectations that municipalities will act as investors. Only private partners can act so.

Partnership with Dalkia, a.s. Czech Republic that runs the heating system in Krnov. Sludge from the sewage treatment plant, straw and other bio-residues will be used as a biomass for heating. New heat-production company will be set (shareholders will be the municipality of Krnov and Dalkia).

Intention to establish energy management system, use controlling, insulations and renewable energy. Partner is needed who will be involved in the bigger project under the Structural Funds (municipality does not need advisors but partners).

Coordination of the Display® Campaign in Slovakia, involvement of other Slovak cities to the campaign, PR activities and consulting.

Needs: financial and project support for the national campaign, for revitalisation of houses and the basic school in Bratislava-Vrakuna (energy and lighting audit, lighting, solar panels etc).

Needs: help with the setting up of the local (micro-regional) energy agency, audit of the available local energy sources, advise on how to communicate with the local community (citizens) about utilisation of the renewable energy sources, energy efficiency and their impact on the environment



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<b>Dalkia</b> Contact: <b>T. Murajda</b> Email: <a href="mailto:murajda.tomas@dalkia.sk">murajda.tomas@dalkia.sk</a>	Does not exist the proper legislation about ESCOs in Slovakia	They are taking the risk for energy savings in projects. They have started to grow up the biomass for themselves as a fuel (in Poprad). In the future they would like to be active in the field of building insulation. Private companies (as Dalkia) are much more flexible than subsidies.
<b>Palma – Tumys</b> Contact: <b>B.Rýger</b> – energy systems manager Email: <a href="mailto:ryger@palma.sk">ryger@palma.sk</a> Tel: +421/2/49245381	By-products from the technological process which is now without a usage and it needs to be liquidated.	Utilisation of their by-products in local biogas stations in cooperation with the municipality.
<b>Energy Agency Zoetermeer (NL)</b> Contact: <b>Mr. Harry Meerwijk</b> , Director E-mail: <a href="mailto:eaz@zoetermeer.nl">eaz@zoetermeer.nl</a>		Help with setting up energy agency. Experiences with project design and management.
<b>Slovak Energy Agency (SK)</b> Contact: <b>Mr. Dusan Volentic</b> E-mail: <a href="mailto:dusan.volentic@sea.gov.sk">dusan.volentic@sea.gov.sk</a> Web: <a href="http://www.sea.gov.sk">www.sea.gov.sk</a> Tel: +421 2 58 248 203		Collecting and disseminating of information on renewable energy sources and energy savings. Projects support. Participation in the international projects (e.g. EAST-GSR – utilisation of solar energy, RUSE – Redirecting of urban areas towards sustainable energy, etc.). Financing of the energy projects from the Structural Funds,



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<p><b>Mr. Pavel Starinsky</b>, Director of International Activities Department  E-mail: <a href="mailto:pavel.starinsky@sea.gov.sk">pavel.starinsky@sea.gov.sk</a>  Tel: +421 2 58 248 205</p>		<p>advise on how to design and submit projects (next call for proposals expected in September 2007 – for companies and entrepreneurs).</p>
<p><b>Energy Club Environmental Association (HU)</b>  <u>Contact:</u>  <b>Ms. Orsolya Fulop</b>  E-mail: <a href="mailto:fulop.orsi@energiacub.hu">fulop.orsi@energiacub.hu</a></p>		<p>Best practice brochure (in English, free of charge and available in electronic version soon) on renewable energy investments in the 4 Visegrad countries: Slovakia, Poland, Hungary and Czech Republic.</p> <p>Contacts with hungarian municipalities to make partnerships, applying for the EU tenders/subsidies together (e.g. Intelligent Energy Europe projects).</p>
<p><b>Healthy Cities of the Czech Republic Network (CZ)</b>  <u>Contact:</u>  <b>Mr. Antonin Tym</b>  E-mail: <a href="mailto:tym@nszm.cz">tym@nszm.cz</a>  Tel: +420 606 755 374</p>		<p>Platform for investors – contact on cities where energy projects could be realised, good contacts with politicians, the public and council is generally well informed or can be easily informed (e.g. about community planning).</p> <p>Sharing the best practice – database, media publicity, networking among the czech municipalities.</p> <p>Networking and cooperation – bringing together municipalities, NGOs, investors, media – potential for a real change.</p>



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<p><b>Knauf Insulation, spol. s.r.o.</b> <b>(CZ)</b> Contact: <b>Ms. Pavla Porubova</b>, Marketing coordinator E-mail: <a href="mailto:cz@knaufinsulation.com">cz@knaufinsulation.com</a> Tel: +420 234 714 011</p>		<p>Company producing insulation products (wool-glass&amp;stone, EXP, EPS), megafactory in Krupka (CZ) operational from May 2006, trying to cover increasing demand for energy efficient solutions and also promote benefits of buildings insulation (great energy savings, financial benefits)</p> <p>Can act as an initiator, sponsor and consultant of the energy efficiency projects in municipalities.</p>
<p><b>Energy Centre Bratislava</b> <b>(SK)</b> Contact: <b>Mr. Igor Ilias</b>, Project Manager E-mail: <a href="mailto:ilias@ecb.sk">ilias@ecb.sk</a> Tel: +421 2 593 000 91</p>		<p>Preparation of pre-feasibility and feasibility studies for municipalities and entrepreneurs dealing with biomass/biogas/solar-thermal energy utilisation. If a project plans to be financed from commercial services (e.g. bank loan), they can provide 50% cost reduction compared to market prices.</p> <p>Energy audits of buildings.</p> <p>Application and project preparation for the EU and other public funds.</p> <p>Provide a contact and business cooperation with specialists or foreign investor willing to invest in energy crops plantation and biogas plant construction.</p> <p>Needs: Exact and clear data about available biomass in the region (municipality or agricultural company).</p>



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<p><b>Center for public lighting- CEVO (SK)</b>  <u>Contact:</u>  <b>Mr. Marcel Lauko</b>  E-mail: <a href="mailto:lauko@cevo.sk">lauko@cevo.sk</a>  Tel: +421 903 905 345</p>		<p>Offer for municipalities and ESCOs:  Technical assistance with preparation of energy efficient public lighting system reconstructions.  Preparation of feasibility studies of public lighting reconstruction.  Financial advisory services.  Business plans preparation.  Energy audits of public lighting system.  Assistance in preparation of grant (EU) resources applications.  Help in communication with financial institutions in case of commercial financing.</p>
<p><b>Philips (NL)</b>  <u>Contact:</u>  <b>Mr. Berno Ram</b>  E-mail: <a href="mailto:berno.ram@philips.com">berno.ram@philips.com</a>  Tel: +31 6511 0 2227</p>		<p>Interested to set a „thinking group“ that would search for solutions on how to overcome the main barriers for energy efficiency/renewable energy projects implementation in the new EU Member States.</p> <p>Creation of practical (political?) partnerships that can help municipalities - energy agencies, financial institutions, companies that deliver energy efficiency/renewable energy solutions (but the municipalities must be the owners of such companies).</p> <p>Offers: Public lighting, office lighting, schools, domestic</p>



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<p><b>Energie-Cites (EU)</b>  <u>Contact:</u>  <b>Ms. Jana Cicmanova</b>  E-mail: <a href="mailto:jana.cicmanova@energie-cites.eu">jana.cicmanova@energie-cites.eu</a>  Tel: +33 3 81 65 37 92</p> <p><b>Mr. Jean-Pierre Vallar</b>  E-mail: <a href="mailto:jean-pierre.vallar@energie-cites.eu">jean-pierre.vallar@energie-cites.eu</a>  Tel: +33 3 81 65 36 80</p>		<p>Contacts and networking with the European municipalities promoting sustainable local energy policy.  Membership in the European network and participation in the European projects.  Promotion of the municipalities and its activities at the European level.  Organisation and participation in the conferences, study tours and workshops for reduced price or for free.  Support with creation of a local energy agency (partner search, advise on submitting proposal to the EU institutions).  Support with the implementation od the Display Campaign.  Information on how the Structural Funds can be used to finance sustainable energy projects (info available also in slovak language).</p>